METROPOLIS PARISH FINANCE SUPPORT
PARISH SURVEY FINAL RESULTS MAY 19, 2020
General Survey Information

- 56 of 66 total parishes have provided responses, including 4 out of 7 mission parishes.
- 52 of 56 parishes (93% of respondents) have provided FEIN numbers, and all are unique from the Metropolis and Archdiocese.
- 7 of 56 parishes did not apply for PPP loans as they felt PPP Loan proceeds were not needed to financially sustain the parish.
- Of the 49 parishes that applied for PPP loans, virtually all were approved.
- We were able to determine that 47 of 56 (84%) parishes treated their clergy (and other workers) as W2, payroll employees.
- 6 parishes provided financial contingency plans directly within the survey; Parish Support Team members will work individually with submitting parishes where needed.
- Parish Finance Support Team calls were considered valuable to parishes and will continue on a less frequent basis, covering topics of interest to the broad audience.
- Other survey results follow graphically, with a complete list of comments at the end of this document.
Parish Survey Results
(Final – 89% responded)

Have you applied for a Small Business Administration (SBA) Paycheck Protection Program (PPP) loan?
56 responses

- Yes: 85.7%
- No: 14.3%

If you have applied for a PPP loan, what is your status?
56 responses

- Bank accepted and waiting further instructions: 35.7%
- Bank accepted and SBA has approved; waiting for funding: 12.5%
- Funding received in our accounts: 28.6%
- Bank rejected and exploring other institutions (i.e., PayPal): 14.3%
- Bank rejected and parish is ending its...: Not applicable, we are not applying (s...
Parish Survey Results (Final)

Has your parish filed, or does it intend to file, a Business Interruption Insurance claim?
56 responses

- Yes: 44.6%
- No: 10.7%
- Not sure: 44.6%

Has your parish applied for any other type of loan (commercial or SBA Economic Injury Disaster Loan - EIDL)?
56 responses

- Yes, we have applied for EIDL: 78.6%
- Yes, we have applied for a commercial loan: 21.4%
- No, we have not applied for any other loans: 0%
Parish Survey Results (Final)

What is the expected collection status of your major revenue sources (compared to your budgets) through the end of this year?

<table>
<thead>
<tr>
<th>Revenue Source</th>
<th>Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>Stewardship</td>
<td>96% &gt; 41%</td>
</tr>
<tr>
<td>Tray Collections</td>
<td>54% &gt; 41%</td>
</tr>
<tr>
<td>Candles</td>
<td>55% &gt; 41%</td>
</tr>
<tr>
<td>Festivals</td>
<td>79% &lt; 40%</td>
</tr>
<tr>
<td>Other special events</td>
<td>82% &lt; 40%</td>
</tr>
</tbody>
</table>
Overall, what is your estimated Archdiocesan Allocation payment expectation for 2020?

56 responses

- We expect to make 100% of our allocation payment on time (23.2%)
- We expect to make 100% of our allocation payment in 2020 but monthly (16.1%)
- We expect to make 75% - 80% of our allocation payment in 2020 (14.3%)
- We expect to make 50% - 70% of our allocation payment in 2020 (10.7%)
- We expect to make less than 50% of our allocation payment in 2020 (35.7%)
Parish Survey Results
(Final)

We have performed, or expect to shortly perform, Contingency Financial Forecast/Planning
56 responses

- Yes: 76.8%
- No: 23.2%
Parish Survey Commentary (complete)

- Continue simplifying the data form, it has improved greatly over the last 3 yrs, have a church limit/cap or not to exceed $ or % per year(w/exceptions), this would help the budgeting comm. Its difficult to explain to parishioners why we must limit their expenses, as we are getting "'taxed'" on our non deductible expenses, while our maint expenses are rising.
- Deductible trvl exp, ** parish identifying info removed**, we incur high travel expenses for clergy,fdf,camp,national events + reg.fees, we could be allocated an exception $ for this as a deductible expense, **parish identifying info removed** has no orthodox events for our parishioners/youth to attend, its $1k per ticket, then tag on hotel,transport,meals etc - we could have a special allocated deduction for travel expenses for our church.
- If our youth could get some annual # waivers to attend st.nicholas camps and fdf in advance, rather then wait and see after registration begins, families don't have funds and must save & plan ahead, its $1500 to send 1 child to a camp or $2k to fdf, if this was approved then we could adjust our P&L to reflect it as correctly used "'travel/air tickets only?'" expense, as of today its just dance,youth choir,clergy-laitity exp, they use all the funds for air tickets and fundraise the balance to pay registration,transport,htl,meals,etc.
- We have been saving for years so that we could afford to do some major needed repairs.
- We will not be having a festival for 2019,20,21 due to city construction, adjustments will be needed by assembly approval.
Keep Praying

- How will the Metropolis handle the opening of the Churches? Will it vary state to state depending on Governor's ruling? Liturgic aspect; communion, holy bread, etc? We can individually bag portions of Holy bread, supply masks & gloves at the door, space seating, etc. It will be a challenge & your guidance is most important at this time. Thank you

- Nothing at the moment. We will be conducting our Contingency Financial Forecast soon.

- At the moment nothing specific. If we need to apply for a loan, I will reach out.

- Encourage senior parish priests (in a personal financial position to do so) to follow the example of the Metropolitan and voluntarily forego a portion of their compensation package

- "What you've done so far is great and appreciated. Just being available to us and sharing information across the parishes is fantastic and something we've never had before. Look for additional ways to reduce the financial burden on parishes. Many of us are smaller churches with aging buildings and older priests that naturally have higher operating expenses. Possibly look at allocating commitment based on income vs expenses.
As an additional note: The reason we are not applying for the loan is NOT that we don't need the money. We just felt that others around us were in worse financial situation and that it was misleading to certify that we needed the money to maintain payroll.

Continue to foster relationships w/ parishes (Met's reflection emails etc)

As I think we all agreed on the call, we are all in this together and all working towards ways to generate additional funds to keep our operations moving. There are two ways in my opinion that the Metropolis and Archdiocese can support the churches at this time. Please note that this is my personal opinion and not with any consultation from others within the Parishes Executive Council or Clergy.

The Archdiocese needs to look at ways to lower and forgive a large percentage of the remainder of 2020 dues. At this time, they need to get creative in other avenues to generate the appropriate funds to continue operations. At both the Archdiocese level and Metropolis level I think a hard look at budgets needs to be taken and the following hard question needs to be asked. “How is this expense directly benefiting our local parishes?” That needs to be measurable and should not be done based on a “gut feeling” but rather true data including surveying the parishes to truly understand what they are seeing benefit from and what they are not.
The Coronavirus has given people much needed time for reflection and the need for something greater in their lives. It is a time that we should capitalize on how we can bring people back to or closer to Orthodoxy. The quick acceleration of most of our communities offering church services via live streaming and other services such as youth group ministries or bible studies online has quickly broadened our reach. How do we as a greater Archdiocesan community take advantage of this reach? I akin the Archdiocese and Metropolis to a franchisor and the parishes to your franchisees. In that metaphor, how can the Metropolis and Archdiocese help increase our volumes which in turn will solve our rates problem?

- Thank you for keeping us connected but we are doing good at this point
- Just pray we can reopen soon, our members need easy access for communion and they miss their fellowship.
- Reduce our monthly Metropolis dues
- There is question around clergy wages. Should we initiate a pay reduction to preserve cash for the Parish? I get that question a lot from our parishioners. Considering the reductions being implemented with companies. I personally took a 75% reduction in salary with the company I work at. What do I say to the parishioners who have taken a reduction and why hasn't our Priest taken a reduction.
Parish Survey Commentary (complete)

- Influence the Archdiocese to reduce its monthly allocation. Provide direct support to any parish requiring assistance completing loan applications.
- Continue to apprise of changes and financial assistance available
- We receive a great deal of support via the Missions and Evangelism ministry, so supporting that supports us!
- Our Parish Council is grateful for the continued guidance and directives from the Metropolis on the consequences of the COVID-19 health crisis. God bless you.
- We appreciate the assistance and outreach the Metropolis has given so far, and would like it to continue. Any help with lowering the 2020 Archdiocese Allocation payments would be appreciated. We are hoping to be able to pay 70% due to most likely not being able to hold a Food Fest this year and the closure of the church.
- Continue to support the parishes with updates, zoom meetings etc.
- Guidance on Festival feasibility
- "Continue to be transparent, provide resources and ideas and communicate when the additional PPP funding will result in a reduction of the Nat. Ministries Assessment."
Parish Survey Commentary (complete)

- Note: **Parish Name Removed** is at risk of not being paid approx. $50K-$100K in rental from Montessori School. They have not been forthright with us and are using the recent City of **removed** rental eviction restrictions to potentially withhold payment without risk of eviction. Our Greek Festival was postponed and now is scheduled for October. We budgeted a profit of $180K. This could be a 22% reduction in our budgeted revenue if we are not paid our rentals through the summer and cannot have a Festival. Our stewardship revenue has been strong with donations coming in from our parishioners at levels not seen in the past at this time of the year."

- To reduce the quarterly assessment dues
- Revise our Annual Assessment
- Prevail upon the political leaders to reopen churches.
- "advocate for decrease in parish assessments, which I assume translates to decrease in Archdiocesan spending. At our church we need nearly 60 families to give $2,500 per year, just to meet the Archdiocesan assessment.
- I know we are not alone here.
- This is the biggest impact the Metropolis could make, and practically, maybe the only thing that would help at this time."
Parish Survey Commentary (complete)

- Delay start of the 2nd priest until situation normalizes after the covid-19 crisis
- Revaluate the Archdiocese allocation and for parishes to receive relief.
- Reduce monthly assessment payments to the extent possible.
- Please do continue to provide similar planning guides like you have already provided. These have been very useful and has greatly helped us in our discussions and focus. We also appreciate the direct communication coming from the Metropolis. However, most of us on the Parish Council are already quite busy (both personal and for the Church) and we would appreciate that additional asks from the Metropolis be kept to a minimum. We appreciate the help being provided, but things like this survey and other asks do take up valuable time where we can be more focused on immediate issues our Church and parish are facing. It is sometimes hard for some of us smaller Churches that do not have the paid staff to handle things.
- OPEN OUR CHURCHES
- Continue communications quickly as new information is available.
- Thank you for your blessings.